

ANNUAL SUMMARY REPORT by EDUCATION PROVIDER Period: July 1, 2020 – June 30, 2021

Commission Rule 58H .0210(g) requires Education Providers to submit monthly Summary Reports for Prelicensing courses.

This report is a compilation of Education Providers' Summary Reports for the period July 1, 2020, through June 30, 2021.

The report is divided into two parts, as follows:

- Part 1 shows data for Prelicensing courses offered in-person, via synchronous distance delivery (aka, "live-online"), and via blended delivery (combination of delivery modes).
- Part 2 shows data for distance (self-paced, online) Prelicensing courses.

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Part 1: Annual Summary Report for Prelicensing courses offered in-person, via synchronous distance delivery (aka, "live-online"), and via blended delivery.

For each Education Provider, the following data is provided:

- # Enrolled: The number of students who enrolled in Prelicensing courses during the period.
- % Passed: The percentage of students who successfully completed Prelicensing courses during the period.
- **% Failed**: The percentage of students who met the attendance requirement but did not pass the end-of-course exam in Prelicensing courses during the period.
- % **Dropped Out**: The percentage of students who did not meet the attendance requirement in Prelicensing courses during the period.

Provider Name	EP#	# Enrolled	% Passed	% Failed	% Dropped Out
ACCELERATE REAL ESTATE SCHOOL	5820	366	67%	22%	11%
ADVANTAGE SCHOOL OF REAL ESTATE	1654	168	72%	5%	23%
AGENTS CHOICE SCHOOL OF REAL ESTATE	5650	222	76%	13%	11%
ALAMANCE COMMUNITY COLLEGE	1510	101	37%	46%	18%
ALBEMARLE AREA SCHOOL OF REAL ESTATE LLC	5900	46	48%	48%	4%
ASHEVILLE - BUNCOMBE TECH COMMUNITY COLLEGE	1020	56	70%	21%	9%
AVL WNC SCHOOL OF REAL ESTATE LLC	1669	22	100%	0%	0%
BADGER REAL ESTATE SEMINARS	5880	70	83%	17%	0%
BEAUFORT COUNTY COMMUNITY COLLEGE	1030	20	50%	30%	20%
BLUE RIDGE COMMUNITY COLLEGE	1050	63	90%	2%	8%
CANOPY REAL ESTATE INSTITUTE	3730	418	68%	13%	19%
CAPE FEAR COMMUNITY COLLEGE	1080	62	73%	3%	24%
CAROLINA SCHOOL OF REAL ESTATE LLC	5610	351	35%	47%	18%
CARTERET COMMUNITY COLLEGE	1090	49	92%	0%	8%
CENTRAL PIEDMONT COMMUNITY COLLEGE	1120	768	20%	45%	35%
COASTAL ADVANTAGE REAL ESTATE ACADEMY	5590	162	86%	7%	6%
COASTAL CAROLINA REAL ESTATE ACADEMY LLC	1670	52	98%	0%	2%
COASTAL REAL ESTATE SCHOOL LLC	5760	172	82%	5%	13%

Provider Name	EP#	# Enrolled	% Passed	% Failed	% Dropped Out
CRAVEN COMMUNITY COLLEGE	1160	51	55%	41%	4%
CREW ACADEMY OF REAL ESTATE	5790	74	51%	38%	11%
CUMBIE AND TRULL - ASHEVILLES REAL ESTATE SCHOOL	4180	621	92%	3%	5%
DREAM WEAVER SCHOOL OF REAL ESTATE	5570	36	78%	6%	17%
DURHAM TECHNICAL COMMUNITY COLLEGE	1180	56	41%	34%	25%
EAST CAROLINA SCHOOL OF REAL ESTATE	5750	18	22%	67%	11%
ELLIOTT REAL ESTATE ACADEMY LLC	5460	133	77%	0%	23%
FONVILLE MORISEY CENTER FOR REAL ESTATE STUDIES	1653	637	78%	17%	5%
GG REAL ESTATE SCHOOL	1649	5	0%	100%	0%
GO SCHOOL OF REAL ESTATE	1638	671	67%	25%	8%
HPW REAL ESTATE SCHOOL	3160	1160	74%	24%	2%
HTR REAL ESTATE ACADEMY	5490	79	48%	44%	8%
ICDFAY REAL ESTATE SCHOOL	5840	33	24%	33%	42%
INTRACOASTAL REAL ESTATE ACADEMY	1644	186	82%	12%	6%
JAN SECOR SCHOOL OF REAL ESTATE	4250	190	68%	23%	9%
KAPLAN REAL ESTATE EDUCATION	5870	1267	83%	5%	12%
KAREN BERRY REAL ESTATE SCHOOL	5890	42	71%	14%	14%
LENOIR COMMUNITY COLLEGE	1290	24	58%	42%	0%
LIGHTHOUSE EDUCATION & REAL ESTATE NETWORK	5800	4	75%	0%	25%
NEW RIVER EDUCATION	1672	5	20%	80%	0%
NORTH CAROLINA ACADEMY OF REAL ESTATE LLC	3085	26	85%	0%	15%
PAN REALTY LLC	5510	741	64%	26%	10%
PEYTON REAL ESTATE ACADEMY	1683	13	92%	0%	8%
PITT COMMUNITY COLLEGE	1380	234	10%	61%	29%
PREFERRED REAL ESTATE AND PROF. DEV. CNTR LLC	1682	64	52%	36%	13%
RICHMOND COMMUNITY COLLEGE	1400	44	5%	77%	18%
ROBESON COMMUNITY COLLEGE	1420	17	29%	59%	12%
ROWAN-CABARRUS COMMUNITY COLLEGE	1440	312	48%	32%	19%
ROY FARON SCHOOL OF REAL ESTATE	5670	72	90%	0%	10%
SANDHILLS COMMUNITY COLLEGE	1460	62	16%	44%	40%

Provider Name	EP#	# Enrolled	% Passed	% Failed	% Dropped Out
SEA COAST REAL ESTATE ACADEMY	3790	1256	82%	9%	9%
SKY LAND SCHOOL OF REAL ESTATE	1557	13	69%	15%	15%
SKYLINE SCHOOL OF REAL ESTATE LLC	1655	270	93%	6%	1%
SOUTH PIEDMONT COMMUNITY COLLEGE	1590	38	45%	45%	11%
SOUTHERN CHOICE REAL ESTATE ACADEMY LLC	5620	111	94%	0%	6%
SOUTHPORT REAL ESTATE ACADEMY	1688	14	71%	0%	29%
STANLY COMMUNITY COLLEGE	1490	26	50%	35%	15%
SUPERIOR SCHOOL OF REAL ESTATE ED. LLC	5690	5337	42%	40%	17%
THE NC REAL ESTATE SCHOOL LLC	5780	911	39%	42%	19%
THOMAS SCHOOL OF REAL ESTATE LLC	1650	185	90%	8%	2%
TRIANGLE REAL ESTATE ACADEMY	1642	22	91%	5%	5%
TRI-COUNTY COMMUNITY COLLEGE	1520	19	37%	21%	42%
VANCE-GRANVILLE COMMUNITY COLLEGE	1530	29	93%	0%	7%
WAKE TECHNICAL COMMUNITY COLLEGE	1540	293	31%	27%	42%
WAYNE COMMUNITY COLLEGE	1550	104	15%	46%	38%
WILKES COMMUNITY COLLEGE	1570	31	71%	19%	10%

Part 2: Annual Summary Report for distance (self-paced, online) Prelicensing courses.

For each Education Provider, the following data is provided:

- # Enrolled: The number of students who enrolled in Prelicensing courses during the period.
- # Passed: The number* of students who successfully completed Prelicensing courses during the period.
- # Timed Out: The number* of students who did not complete all units and assessments in Prelicensing courses during the period.
- # Failed: The number* of students who completed all course content but did not pass the end-of-course exam in Prelicensing courses during the period.

*Note that actual student numbers, rather than percentages, are provided. This is due to the differences between Summary Reports for distance courses vs. other course delivery modes. Each month, Education Providers that offer distance Prelicensing courses submit Summary Reports that show the number of students who enrolled in Prelicensing courses during the previous month, as well as numbers of students who completed courses during the previous month, either successfully or unsuccessfully. However, because students are provided extended access to courses, possibly as long as 180 days, the total number of enrolled students does not necessarily correlate to the total number of students who completed courses during the same period. In other words, students who enrolled in courses during the final weeks or months of this 12-month period may not have completed those courses by the end of the 12-month period.

Provider Name	EP#	# Enrolled	# Passed	# Timed Out	# Failed
ADVANTAGE SCHOOL OF REAL ESTATE	1654	104	12	0	0
ALBEMARLE AREA SCHOOL OF REAL ESTATE LLC	5900	42	13	19	0
AMERICAN REAL ESTATE ACADEMY	5720	60	26	14	0
BARNETTE SEMINARS & REAL ESTATE SCHOOL	1465	81	29	6	0
COMPS ACADEMY REAL ESTATE SCHOOL	1673	1	0	0	0
CUMBIE AND TRULL - ASHEVILLES REAL ESTATE SCHOOL	4180	211	34	28	2
DREAM WEAVER SCHOOL OF REAL ESTATE	5570	10	2	0	0
ENCOMPASS REAL ESTATE SCHOOL LLC	1643	22	7	0	0
FASTPASS LEARNING	1684	2	0	0	0
HOME COACH REAL ESTATE SCHOOL	1637	57	23	14	0

Provider Name	EP#	# Enrolled	# Passed	# Timed Out	# Failed
INTRACOASTAL REAL ESTATE ACADEMY	1644	30	10	3	0
JAN SECOR SCHOOL OF REAL ESTATE	4250	34	8	7	0
KAPLAN REAL ESTATE EDUCATION	5870	1190	174	268	1
KAREN BERRY REAL ESTATE SCHOOL	5890	58	20	14	0
MBITION LEARN REAL ESTATE	1588	34	9	9	0
NEW RIVER EDUCATION	1672	1	1	0	0
PDH ACADEMY LLC	1679	79	7	0	0
REAL ESTATE U ONLINE LLC	1675	1693	132	12	2
SEA COAST REAL ESTATE ACADEMY	3790	171	22	0	0
SKYLINE SCHOOL OF REAL ESTATE LLC	1655	292	62	22	0
SOUTHERN CHOICE REAL ESTATE ACADEMY LLC	5620	162	64	32	0
SUPERIOR SCHOOL OF REAL ESTATE ED. LLC	5690	4131	653	1041	199
THE CE SHOP INC	1421	1636	502	173	7
WEICHERT REALTORS - MARK THOMAS PROPERTIES RE SCH	5640	96	36	31	0